

June 26, 2013

RE: Endorsement for Todd Wallace

To Whom It May Concern.

My name is Mark Baker; I am the Founder and CEO of Touchstone Systems Inc. This reference letter serves as my endorsement of Todd Wallace for any high level managerial position for which he is being considered.

I have known Todd Wallace for twelve years in both a professional and personal capacity. I first met him in 2001 when I needed expert consultancy on the deployment of an IP technology network spread across a number of states. I was impressed by his knowledge of what was then an emerging technology and by his practical and empathetic approach to the challenges we faced at the time. With his guidance, we successfully deployed the network (a blend of TDM trunk and an IP Access Layer) and were in fact one of the few that did. It was easy to understand why Todd was known as an expert on leading edge technology.

When I had the chance to employ Todd in early 2004 at my company, Touchstone Systems, I did so with great enthusiasm and confidence. With Todd's further strengthened knowledge of IP technology, we built a Class 4 IP switching capability based on the Nextone switch. From this, we launched an international voice termination business which met with considerable success. Managing a global business requires engagement on a number of fronts and Todd was fearless in pursuit of our business objectives and goals.

After several years, Todd moved on to roles in other companies with expanded responsibilities and new challenges. Nevertheless, I followed his career and we kept in touch and I became aware of a number of challenges and senior management roles that he successfully took on including, operating management, global team management and cloud technology development. I continue to be impressed by his positive attitude, fearless approach and incredible drive.

My 40 year career in senior level positions at companies such as AT&T and British Telecom and numerous Board of Director positions have given me great access to talented people. I would rank Todd Wallace as one of the best. I have found him to be a consummate team player, a solid advisor and a very effective manager. His initiative, diligence and work ethic are truly impressive. His management style attracts loyalty from his team and colleagues. He is a great asset to any business.

I have absolutely no hesitation in recommending him as an experienced professional that will add value to your organization. If you would like to discuss his qualifications in greater detail, your phone call would be most welcome. You can reach me at 214-673-2343.



Mark Baker
Chief Executive Officer
Touchstone Systems Inc.
