

From: [Hal Turner](#)

To: [Todd Wallace](#)

Subject: thank you Todd ... please feel free to use this letter as a reference and endorsement

Date: Friday, June 21, 2013 5:16:08 AM

Attachments: [image001.png](#)

Dear Todd,

I wanted to send you this email to thank you for the excellent contributions you made during our time together at Pac West. As you are transitioning into the next phase of your career, please feel free to share this email as my endorsement of you, with an open invitation to prospective new employers to contact me for a full reference.

Todd Wallace reported to me as CEO of Pac West Telecomm, Inc. In his position of COO, Todd proved himself as a well-rounded and highly qualified operations executive with sustained network and operating improvements coming from the assertive project plans he and his teams implemented. These results were achieved during a time when the CLEC industry was undergoing material evolution. Todd played a key role as we developed new software, managed, and cloud based services to address the emergence of cloud telephony and cloud computing. These new services represented a transformation for the company. Todd was balanced in his approach to problem solving and was respected by customers, stakeholders, and colleagues as a person of high integrity, good business acumen, and one who possessed a drive for the company's success. I came to know Todd professionally and personally during this time, which has fostered the high esteem with which I hold him. He possesses leadership capabilities, coupled with the right skills, knowledge, and attitude to lead a major entity ... it is my belief that his best days of business operations and performance are in front of him. I have respect for Todd and would not hesitate to involve him in one of my ventures or to be associated with him in his endeavors.

Kind regards,

Hal

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